

# SAM SMITH

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## EXPERIENCED LOGISTICS & SUPPLY CHAIN MANAGEMENT PROFESSIONAL

Materials Planning & Movement/Project, Program & Operations Management/Process & Quality Optimization

### PROFESSIONAL PROFILE

A conscientious, results-oriented, and solutions-focused Logistician offering 20 years of leadership experience in the strategic planning and management of large-scale distribution operations in a variety of military environments. Skilled in expediting the movement of essential parts in critical situations to required local, national, and global locations, proactively resolving issues, and consistently exceeding key performance objectives. Articulate communicator and tenacious negotiator with tactical foresight, keen bottom-line focus, and a proven record of reducing costs, upholding fiscal integrity, and enhancing operations through delivery of value-added programs, policies, systems, and procedures. Strong qualifications in problem-solving, personnel development, and performance improvement. Exceptional interpersonal, investigative, analytical, and troubleshooting skills. Superior written, oral, and technical aptitude.

### CORE COMPETENCIES

- *Supply Chain Management*
- *Shipping/Receiving/Distribution*
- *Hazardous Materials Movement*
- *Inventory Rotation/Control*
- *Needs Assessment/Analysis*
- *Logistics/Production Control*
- *Sourcing & Purchasing*
- *Transportation Coordination*
- *Cost/Waste Reduction*
- *DOT/Regulatory Compliance*
- *Military/Peripheral Procurement*
- *Budget/Resource Administration*
- *Program Planning/Implementation*
- *Personnel Supervision & Training*
- *Data Management/Reconciliation*

### EDUCATION

Pursuing a Masters Degree in Security Management - American Military University, Charles Town, WV (August 2012)  
Bachelor of Science in Criminal Justice - Faulkner University, Montgomery, AL (12/2005)  
Associate of Applied Science in Criminal Justice - Community College of the Air Force (12/2003)

### MILITARY SERVICE/HONORS

Security Forces/Security Police (E-7), United States Air Force - Honorably Discharged: December 2011  
Two (2) Time Recipient, Security Forces Squadron Senior Non-Commissioned Officer of the Year, 2008 and 2009

### PROFESSIONAL EXPERIENCE

ABC Company Any Town, USA Nov. 1990 - Dec. 2011

Supervisor (Apr. 1998 - Dec. 2011)/Procurement & Logistics Manager (Jan. 2001 - Dec. 2005)

Sourced, purchased, and managed the supply department with direct responsibility over an annual budget of \$450K and more than \$3M in daily use and standby equipment including vehicles, machinery, tools, raw/packaging materials, parts, and supplies for a 160-person organization.

- Provided vision and strategic leadership for day-to-day operations; encouraged the proper acquisition, distribution, repair, replacement, and conservation of goods and ensured safety/regulatory compliance.
- Directed and coordinated the day-to-day activities of a staff of 5 military and personnel across five (5) work centers; determined the skill, proficiency, and training needs of personnel and assessed and evaluated the adequacy of safety and security programs.
- Employed a 7-step Military Decision-Making Process to validate operational necessity; determined logistical requirements including timeline, constraints, and manpower through systematic risk assessments and analysis.
- Prepared purchase orders, reviewed proposals, negotiated prices, and selected/recommended vendors; coordinated schedules, determined priorities, and established and maintained strong working relationships with customers, suppliers, and manufacturers.
- Oversaw all inbound and outbound logistics operations; coordinated transportation and warehouse activities, safety performance, and quality assurance and control.
- Tracked all purchases, confirmed accuracy of deliveries, approved payment, and audited records to ensure compliance with established guidelines; developed specifications for equipment, products, and substitute materials.
- Verified inventory computations against physical stock counts; investigated discrepancies and adjusted errors.
- Determined the lowest cost consistent with quality, reliability, and ability to meet required schedules via a thorough cost analysis of suppliers; compiled and analyzed statistical data to determine feasibility of buying products and to establish price objectives.

## PROFESSIONAL EXPERIENCE (CONTINUED)

**Selected Accomplishments:**

- Elevated from Unit Supervisor to Section Supervisor with direct responsibility over a procurement staff of five (5), January, 2003.
- Took on the role of primary organization purchaser through the Government-Wide Purchase Card Program; verified expenditures, maintained account balances, and ensured requirements aligned with allocated budget.

**Security Manager/Organization Anti-Terrorism Officer (Jan. 2011 - Dec. 2011)**

- Provided security analysis for \$7.3B in government assets; protected a 17K person base community and a 59K acre federal installation.
- Conducted Risk Assessments through Criticality, Threat, and Vulnerability Assessments.
- Managed six (6) security departments consisting of more than ten (10) military and civilian personnel; established and implemented departmental policies, goals, objectives, and procedures.
- Supervised a thirty four (34) member department; responsible for all security operations in support of 48K personnel located on a federal installation.
- Supervised four (4) shifts encompassing a total of 200 personnel; appointed a number of Assistant Directors/Supervisors and delegated various responsibilities as needed.
- Analyzed operations and evaluated staff performance; determined areas of cost reduction, program improvement, and/or policy change.
- Directed the Intelligence Fusion Cell; provided Executive Management with force protection and criminal threats, hazards, and suspicious activity.

**Selected Accomplishments:**

- Led all security operations for the NASA Space Shuttle emergency landing site at ABC Harbor, Any Town.
- Spearheaded organizational Anti-Terrorism plan; ensured compliance with thirty two (32) Department of Defense Standards.
- Created a six (6) agency, county-wide intelligence network.

**Additional ABC Company Experience:**

- Flight Chief/NCOIC Police Services & Installation Security/Operations Superintendent/Intelligence and Investigations Superintendent (Jan. 2006 - Dec. 2011)
- NCOIC - Supply & Resources/Patrolman/Security Response Team Leader/Security Controller/Desk Sergeant/Assistant Flight Chief (Jul. 1999 - Dec. 2005)

## PROFESSIONAL DEVELOPMENT/SPECIALIZED TRAINING

- Air Force Security Police Academy ▪ Airman Leadership School
- Force Protection Intelligence Formal Training Unit ▪ Non-Commissioned Officer Academy
- Senior Non-Commissioned Officer Academy By Correspondence

## TECHNICAL ADDENDUM/BREADTH OF KNOWLEDGE

- Familiar with Department of Defense and Air Force Supply Logistics Systems

*References and Supporting Documentation Furnished Upon Request*